



How to Start a House and Office Cleaning Business

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Introduction

his area is where most of the work is to be found. Here's where you have most of your beginning cleaning and for most people this is where it stops. This work can be quite satisfying but there are still things to learn which are missing from many people's itinerary. Here is where you learn.

There is a lot of routine work in these areas so this appeals to many who have a few hours per day to spare. You may not need the strict standards of a builder's clean or a food factory clean but you should consider fairly high standards – higher at least than most people can achieve.

Where do you start?

How To Clean

It is almost guaranteed that you do not know how to clean. Here, to start with, we are going to show you how.

If you really know how to clean, then you will know how fast it can be done. And also for fast, also read thoroughly. Indeed there are two types of fast - skimmingly underdone and thoroughly done properly. We will show you how to do the latter. We don't do underdone, and neither should you.

Beware Other People!

However, fast cleaning means that you do not exhaust yourself, those old attitudes are still very prevalent. We have spent a long time showing people that cleaning should never take time up unnecessarily, but should result in a superb finish

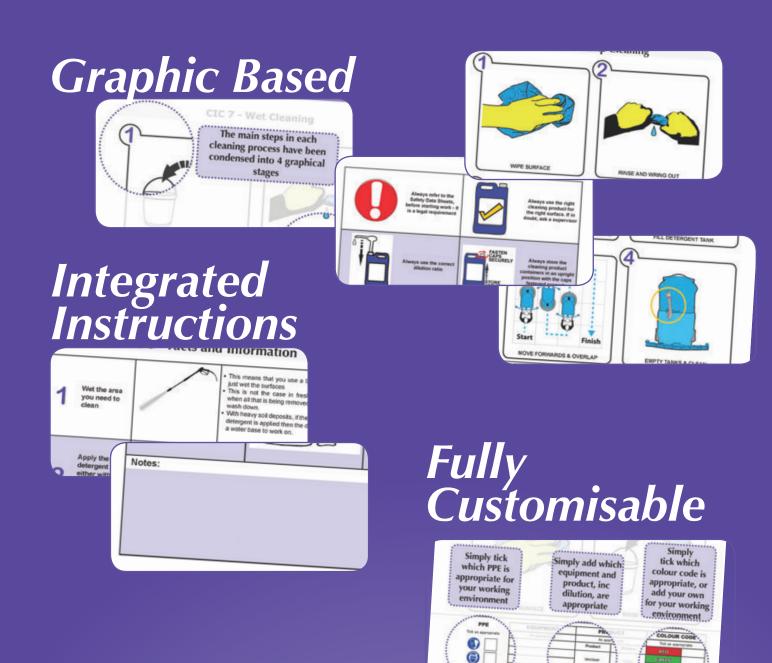
As we have said before, fast as in thoroughly and done properly. This method does not use household hints, which are no use at all to you. That is picking at it. You can clean a bit here or a bit there, which is what we think you have been doing up until now, and that is why your housecleaning is, at the moment, such hard work.

When you clean someone else's property, you cannot clean areas as you yourselves would usually approach housework, and this is the reason why so many cleaning businesses fail

You have to have a different approach bearing in mind that time and cost enters into the picture. But above all is the appearance and customer satisfaction which should lead to delight, which should then lead to repeat orders. You do not get this by cleaning house as your customers would, you need a completely different approach - much more professional, and what is wrong with you taking the same approach?

Look At Things Differently!

Buildings are in fact a collection of different materials joined together. Walls are brick, lined with plasterboard and painted. A bathroom is probably plasterboard which is covered in ceramic tiles, but you will also have a ceramic or plastic bath, a stainless steel sink in the kitchen. You will see wooden doors and wooden or plastic furniture. You may also see marble or granite surfaces, clay floors, glass at the windows and the lamps. You need to know how to clean them all.



Cleaning Information Cards